

2018-654

MAXIMILIAN SAMUEL GLOBER

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PROFESSIONAL SUMMARY

JD and MBA graduate. Focus on business strategy and development. Experience in commercial real estate, software, and government sectors. Proven client relationship management skills. Excellent communication and presentation skills. Analytical and strategic thinker. Effective leader, team player. Attentive to detail, and thrives in fast-paced environments.

EXPERIENCE

PETRO SERVICES, INC – management Company for First Coast Energy, LLP, owner of the Daily's brand Jacksonville, FL
Leadership Development Associate January 2018-Current
Works with senior management to drive strategic initiatives and projects, specifically the Daily's brand

BEELINE.COM, INC. – software solutions to manage an extended workforce, formerly under Adecco Group Jacksonville, FL
Client Solutions Analyst October 2012 – July 2014
Served as dedicated relationship manager for BNY Mellon, providing a VMS (vendor management system) on a SaaS platform (Software-as-a-Service), allowing client to identify, engage directly, negotiate with, and manage non-employee talent

STUDENT EXPERIENCE, summer and part-time

PENDLETON STREET ADVISORS – mid-market mergers and acquisitions advisory firm Columbia, SC
Intern June – August 2017
▪ Analyzed client companies, performed financial modeling and valuations; worked on potential sell-side deals
▪ Assisted firm with business development and client correspondence

University of South Carolina School of Law Sustainable Development Clinic Columbia, SC
Student Lawyer January – May 2017
▪ Provided advisory legal services to a land trust client in South Carolina
▪ Consultation included memorandum on ecological conservation, agriculture and food access, alternatives to conservation easements
▪ Led phone calls with client and advised on lobbying local and state government.

HAKIMIAN HOLDINGS LLC – commercial real estate investment and development company Jacksonville, FL
Business and Legal Intern, working with CEO and General Counsel May – July 2016
▪ Prepared drafts of pleadings for debt collection suits, and initiated lawsuits on outstanding debts totaling over \$300,000
▪ Participated in strategic business planning and forecasting, assessing property sales and acquisitions
▪ Evaluated and edited purchase and lease contracts associated with the purchase of company headquarters

SOUTH CAROLINA OFFICE OF THE GOVERNOR, Office of the General Counsel Columbia, SC
Law Clerk June – August 2015
▪ Performed legal research and analysis for Governor Nikki Haley following the Charleston church shooting, June 2015
▪ Conducted legal research pertaining to the Governor's removal of the Confederate flag from Statehouse grounds
▪ Drafted legal memoranda regarding State Constitutional Issues; prepared and delivered Executive Orders to the Secretary of State

EDUCATION

MOORE SCHOOL OF BUSINESS, University of South Carolina Columbia, SC
Master of Business Administration May 2017
Moore School Excellence Award Fellowship

SCHOOL OF LAW, University of South Carolina Columbia, SC
Juris Doctor December 2017
Student Bar Association, Committed Student Award and Scholarship, 2014-2015

THE COLLEGE OF WILLIAM AND MARY Williamsburg, VA
Bachelor of Arts; Major in Government, Minor in Economics August 2012
Men's Varsity Swimming, All conference honors, 2010.

UNIVERSITY OF CAMBRIDGE, CHRIST'S COLLEGE Cambridge, England
Completed coursework in Political Theory and Sociology June – August 2010

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